



# BOY SCOUTS OF AMERICA®

## NORTH FLORIDA COUNCIL

### 2018 Fall Sign-Up Night Boy Scout Recruitment Plan - For Troops

The North Florida Council recruits each fall from middle schools.

Here's how it works:

School Presentations: field staff will schedule rallies and Sign-Up Nights for each K-8 and traditional middle school in the District.

For traditional middle schools: During the school day, staff, along with a Host Troop, will set up a campsite with outdoor gear for display. Students will visit the campsite in small groups and participate in a brief outdoor activities presentation.

For K-8 schools: Staff will visit each middle school classroom. He/she will do this on the same day he visits the elementary grades.

Host Troop: For each traditional middle school, a Host Troop is needed. The Host Troop helps to supply equipment and manpower for the campsite display.

Sign-Up Night: ***Troops can participate in any sign-up night.*** A Sign-Up Night presenter will discuss the Boy Scout program with parents at the sign-up night. Each Troop in attendance will have a representative who will speak briefly about the Troop's activities. Parents and new Scouts will then have the chance go around the room and visit with each Troop. They will choose the Troop that's best for them.

#### What's important about our recruiting effort?

- It's important to have 3-to-5 Troops at each sign-up night; this ensures that boys can choose the best Troop for them and that each Troop gets an equal share of new boys.
- Any Troop can participate in any school's recruitment. When choosing your school don't only take into account school location, but where kids are bussed to from your area.